



endless hospitality

Anthony Haney is the Executive Director at Lake Placid Camp and Conference Center, a 650-bed year-round Christian Camp located on 125 acres in Southern Florida. They host over 11,500 youth/children summer campers and 36,000 total guests annually, utilizing 29 buildings almost daily.

TANKLESS TECHNOLOGY: A PARADIGM SHIFT

Anthony first heard about Rinnai Tankless Water Heaters from a friend who switched the traditional electric tank heaters in his home to tankless. He told Anthony he would never go back to a traditional water heater due to the ease of installation, endless hot water and minimal space required by the Rinnai tankless product.

This endorsement got Anthony thinking about all the electric tank water heaters installed in his camp buildings at Lake Placid so he contacted his propane distributor Jerry Melendy of Coker Fuel in Sebring, Florida to confirm that he carried the Rinnai brand. Jerry scheduled an appointment with Anthony to review the product options, cost and savings that could be realized by converting from electric tanks to Rinnai Tankless Water Heaters. After the initial meeting, Anthony ordered four Rinnai Tankless for each of the ministry team homes to confirm they would perform at the required level.

QUICK RETURN ON INVESTMENT

Within a month of installation, Anthony was very impressed that the water flow was not compromised and that the units outlasted demand without fail. He also felt a sense of relief in removing the aging tanks as they posed a potential hazardous leak situation if they were to fail without warning.

Due to the positive results of this initial installation, as the camp's traditional water heaters have stopped working they have been replaced with Rinnai Tankless Water Heaters. To date, Lake Placid has purchased 10 Rinnai Tankless Water Heaters and will continue purchasing them to replace the traditional tank heaters as needed. Anthony is already seeing a payback with reduced energy consumption and maintenance as well as never having guests inconvenienced by running out of hot water.

“Rinnai Tankless water heaters have been much cheaper to operate than traditional electric water heaters. Based on my studies we are seeing enough savings to make up any difference in price within the first year.”

— ANTHONY HANEY, EXECUTIVE DIRECTOR,
LAKE PLACID CAMP AND CONFERENCE CENTER,
LAKE PLACID, FL



THE RINNAI ADVANTAGE

Energy Efficiency

- Uses up to 40 percent less energy than a traditional tank*
- Helps save on energy and utility costs

Space Savings

- Compact design allows for flexible installations
- Space savings on average up to 16 sq. feet

Sustainability

- Every part of a Rinnai Tankless Water Heater is replaceable
- Average life expectancy of 20 years vs. 8-10 years as compared to a standard tank water heater**

THE RINNAI ADVANTAGE FOR THE RINNAI TANKLESS WATER HEATER

- Heats water on Demand
- Ultra Low NOx
- Wi-Fi Ready
- 1/2" Gas Line Compatible
- Uniform Energy Factor/ Energy Factor - 0.81/0.82
- Maximum BTU: 199,000

INSTALLATION HIGHLIGHTS

LIFE SPAN - "Our traditional heaters were lucky to last 10 years and we expect that the Rinnai units will last at least twice as long."

ENERGY SAVINGS - "Rinnai Heaters provide hot water on demand when the faucet or showers are turned on, so we are no longer heating water and holding it in a tank that just sits idly waiting to be used."

RETURN ON INVESTMENT - "Rinnai Tankless water heaters have been much cheaper to operate than traditional electric water heaters. Based on my studies we are seeing enough savings to make up any difference in price within the first year."
- Anthony Haney, Executive Director

Location of Rinnai Heaters in camp buildings:

Four (4) Ministry Team Homes (4 qty RL75 Rinnai Tankless Water Heaters).

Grace Place Dormitory (14,000 sq ft new construction); Lodging for 200 (4 qty Rinnai RL94 Tankless Water Heaters); Very high volume and usage for Bathrooms

- 16 showers and 12 faucets

Dewey Lodge - Kitchen/Dining Room (2 qty RU98 Rinnai Tankless Water Heaters); Very high volume and usage -

- Kitchen/Cooking usage
- Large Commercial Dishwasher
- 6 Restroom Faucets



Service Provider: Coker Fuel - Sebring, FL
cokerfuel.com

Product Solution: Rinnai Commercial Water Heating Solutions
rinnai.us

For more information on commercial water heating solutions, maintenance services and a free sizing consultation by Rinnai Applications Engineers, call 866-383-0707 or visit rinnai.us/commercial.

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